



NOVOSIBIRSK REGION

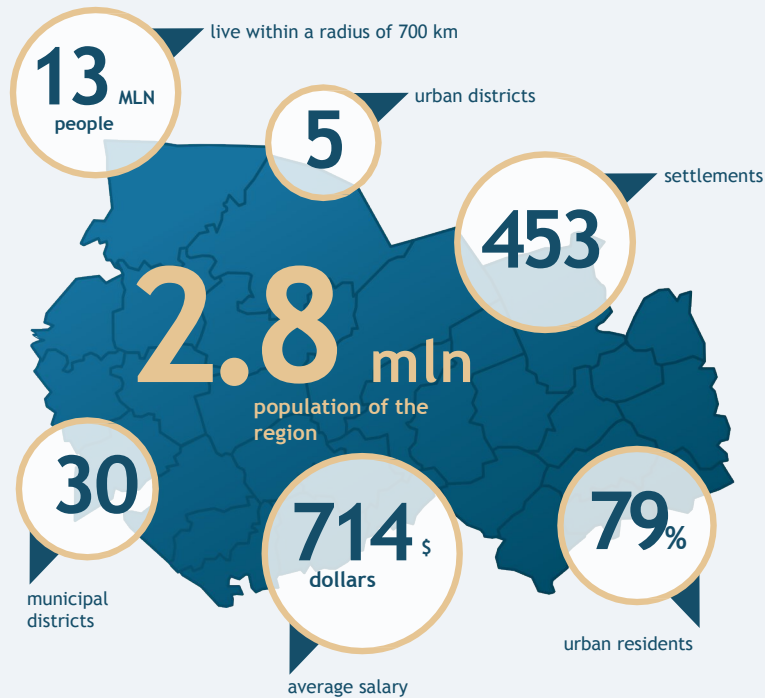
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MINISTRY OF ECONOMIC  
DEVELOPMENT  
OF THE NOVOSIBIRSK REGION

# INVESTMENT POTENTIAL OF THE NOVOSIBIRSK REGION

## COMPETITIVE ADVANTAGES OF THE REGION



### Developed market

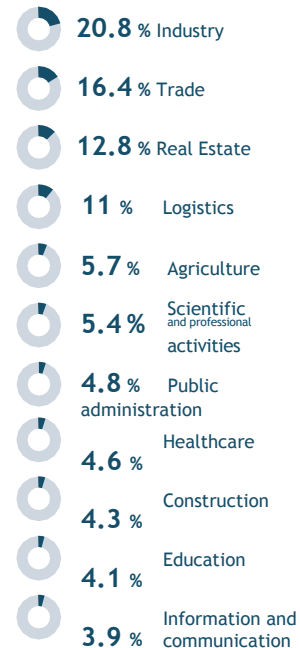
and dynamically growing demand

1.9 TRILLION  
▶ gross regional product

150 THOUSAND  
▶ SME organisations

8<sup>TH</sup>  
place in Russia

### ▶ GRP Structure





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## TRANSPORT AND LOGISTICS







Novosibirsk connects Siberia, the Far East, Central Asia, China, Mongolia with the European regions of Russia

**9** MLN PEOPLE

▶ passenger traffic at Tolmachevo International Airport in 2023

**10** THOUS. PEOPLE

▶ annual population growth in the region

**70%**

▶ share of arrivals from countries near and far abroad



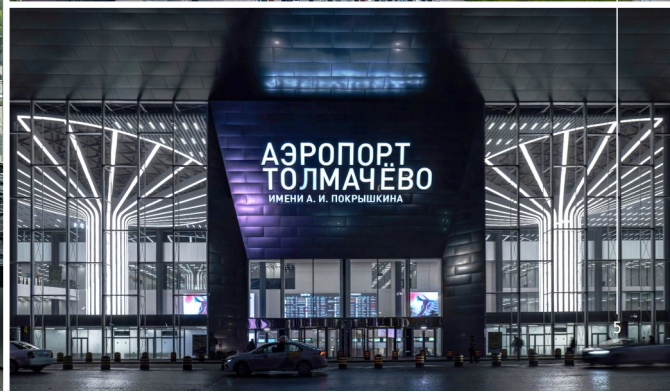


Agreement on  
investment protection and  
inducement

**661** MLN  
DOLLARS

▶ airport's investment  
program

Airport  
complex  
development



Transport and logistics  
**SIBERIAN TRANSPORT AND LOGISTICS CENTER**



- Modern container terminal
- Handling of several full-length container trains: simultaneously and without separating train sets



**160** MLN  
DOLLARS

▶ investments

**338** HA

▶ Area of  
the sites involved

**2025**

▶ project implementation period





NOVOSIBIRSK REGION

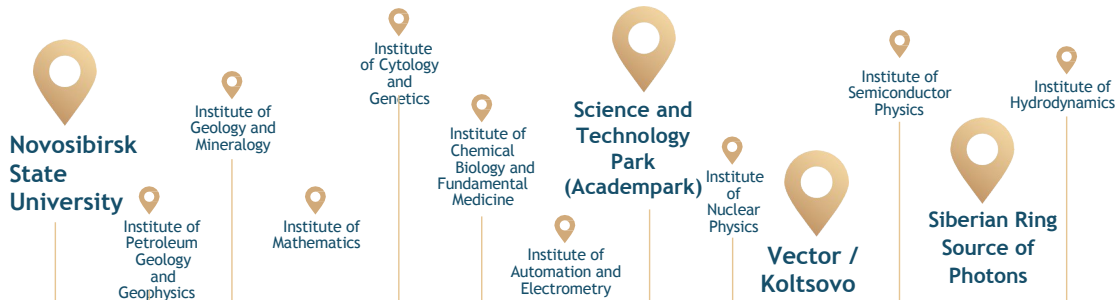
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# SCIENCE AND HUMAN RESOURCES





# INNOVATIVE SYSTEM OF AKADEMGORODOK



1.5 times  
↑ higher  
concentration of scientific personnel as compared to all-Russian indicator

The largest scientific, educational and innovative centre in Russia

22

► universities

32

► research institutes

143

► research laboratories

**N\*** Novosibirsk  
State  
University  
\*THE REAL SCIENCE

**8<sup>TH</sup>** PLACE

► QS University Rankings  
Emerging Europe and  
Central Asia

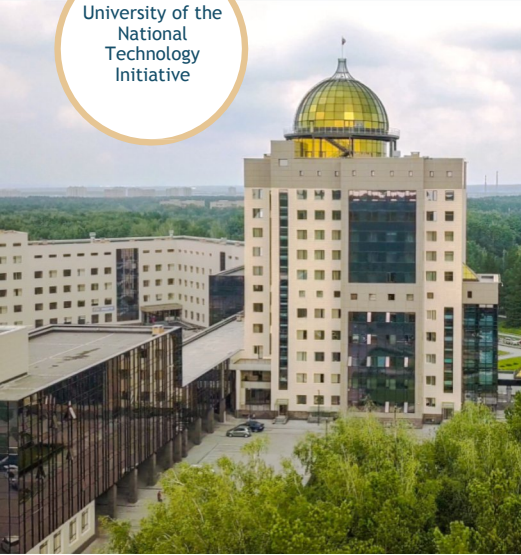
**154<sup>TH</sup>** PLACE

► in physical sciences  
QS University Rankings

TOP **500**

► QS World University  
Rankings

University of the  
National  
Technology  
Initiative



## Strategic research at NSU



Information  
technology



Physics  
beyond the  
Standard  
Model



Synthetic  
Biology



Nonlinear  
Photonics



Low-dimensional  
hybrid materials



Quantum  
technologies



Neuroscience  
in translational  
medicine



Geological  
and geophysical research  
in the Arctic



## Key projects

- Genetic Technologies Competence Center
- World-class mathematical center based Sobolev Institute of Mathematics SB RAS and NSU
- World-class scientific and educational medical center for fighting cancer and creation of high-tech medical products
- World-class Research and Educational Agrotechnological Center
- Novosibirsk Innovative Scientific and Technological Center
- Development of Novosibirsk State University



## Siberian Ring Source of Photons

Siberian Ring Source of Photons  
Shared Research Facility

The synchrotron will make it possible to do advanced research with bright and intense X-ray beams to solve urgent problems:

- ▶ Chemistry
- ▶ Physics
- ▶ Materials Science
- ▶ Biology
- ▶ Geology
- ▶ Humanities
- ▶ Innovation Industry

**521** MLN  
DOLLARS

- ▶ federal funding for 2020-2024 for the construction of Siberian Ring Source of Photons





## Advanced Vocational Training Center



Integrator of educational resources in the region



Development of short educational programs at the request of the employer




Labour market monitoring, analysis, and forecasting



Implementation of educational programs in competencies of priority for the region



Development of priority competence groups



Implementing a complex of measures for professional orientation



Assistance in attracting and training staff for your project



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PUBLIC-PRIVATE  
PARTNERSHIP  
AND INFRASTRUCTURE



Investment opportunities and projects



**4th bridge**

**\$ >385** MLN DOLLARS



**Ice Sports Center**

**\$ >110** MLN DOLLARS



**7 polyclinics**

**\$ 215** MLN DOLLARS



**Infectious Diseases Hospital**

**\$ 148** MLN DOLLARS



**6 schools**

**\$ 125** MLN DOLLARS



**NSU Campus**

**\$ >110** MLN DOLLARS



**7 solid municipal waste landfills**

**\$ 102** MLN DOLLARS





NOVOSIBIRSK REGION

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INVESTMENT AND  
INNOVATION  
INFRASTRUCTURE





## A platform for your investments

- Engineering, road transport, public and business infrastructure
- Everything for the development of logistics and manufacturing companies
- Utility lines are laid up to the sites

**1.5** months

Access to the construction site



**35**

▶ residents

**804** MLN DOLLARS

▶ investments

**1.059** Ha

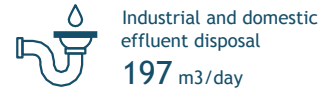
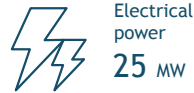
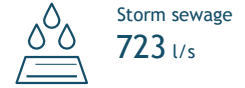
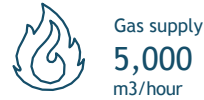
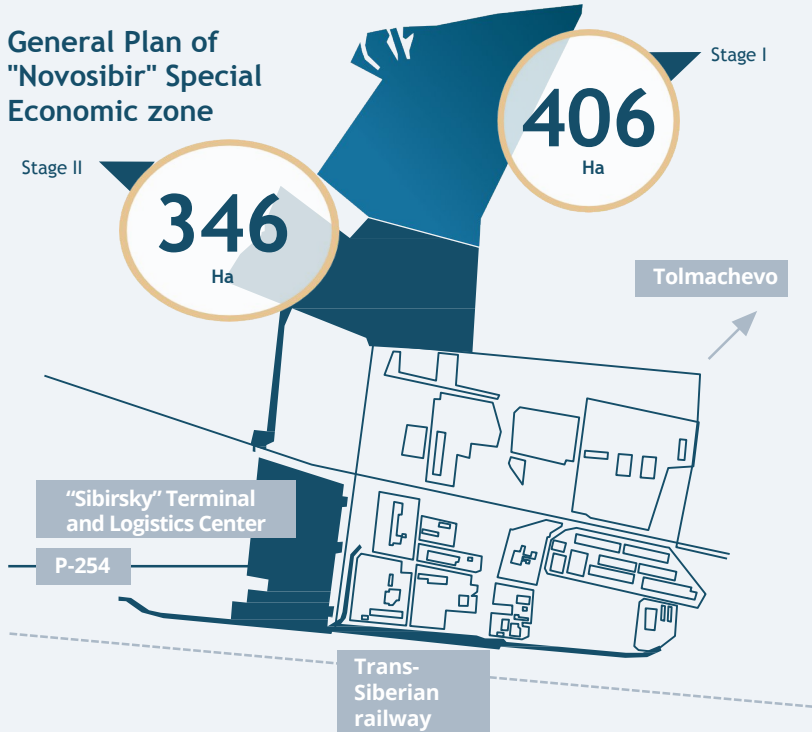
▶ land area

**186.3** Ha

▶ vacant lands



General Plan of  
"Novosibir" Special  
Economic zone



**>700** Ha

▶ Total area

New  
opportunities  
for your  
business





### Income tax



033 **2 % - 15.5**<sup>2</sup> %



### Customs duties



### VAT



033 **0**<sup>3</sup> %



### Transport tax



033 **0** %

UP TO **10** YEARS



### Land tax



033 **0** %

**5** YEARS



### Property tax



033 **0** %

UP TO **10** YEARS

1 Basic income tax rate in 2020-2024.

2 Federal budget - 2%; regional budget - from 0 to 13.5% (for a period established by the law of the region in the Russian Federation)

3 In case of products delivery within the free customs zone



General tax rate in the Russian Federation



For residents of Novosibirsk Special Economic Zone



Preference period

up to

**> 3.0%**

initial investment saving  
for residents



## Shared Research Facility

For innovative companies: residents and third-party customers

- Testing Laboratory Center
  - Chemical Analytical Laboratory
  - Microbiological Laboratory
- Clinical Diagnostic Laboratory Electrical
- Engineering Laboratory



**20.1** Ha

▶ area

**47** MLN DOLLARS

▶ investments of residents

**1.5** THOUS.

▶ jobs

**13**

▶ residents



## Integrated Technopark

Infrastructure for generation and development of innovative companies

- Center for Technological Support of Instrument Engineering
- Data Processing Center
- Software Testing Center
- Prombiotech Industrial Biotechnology Center
- IVD-Engineering Center
- SIGMA Novosibirsk Nanotechnology Center



Akadempark is one of the most successful technoparks in the country

**120** THOUS. M2

▶ building area

**324**

▶ residents

**9** THOUS.

▶ employees

**>606** MLN DOLLARS

▶ revenue volume of residents

# Investment and innovation infrastructure

## ACADEMPARK “TRAPEZIA” PROJECT

2021

Outdoor lighting networks

New Academic substation

Cable sewage system and communication networks

Motorway from the Budkera street

Internal driveways and sites

2027

Blocks "A" and "B" of shared research facility buildings in the scientific and technological park

Novosibirsk, Inzhenernaya street

A platform for your investments



6.7 Ha

► plot area

65 THOUS. M2

► area of buildings under construction

33 MLN DOLLARS

► financing for 2022-2024



- 2021** Heat supply networks
- On-site communication networks
- Sewage treatment plants
- On-site water supply and sewage networks
- 2025** On-site electrical networks, 10 kW

Novosibirsk region,  
Lozhok  
settlement

A platform for your  
investments



**3.1** Ha  
▶ plot area

**13** THOUS. M<sup>2</sup>  
▶ area of buildings under construction

**1** MLN DOLLARS  
▶ financing for 2022-2024

- 2022** Gravity and pressurised sewerage network
- Power supply
- Gas supply
- 2025** Water supply



Novosibirsk region,  
Iskitim district  
**A platform  
for your  
investments**

**143** Ha

▶ land plot area

**9** MLN DOLLARS

▶ financing of infrastructure facilities

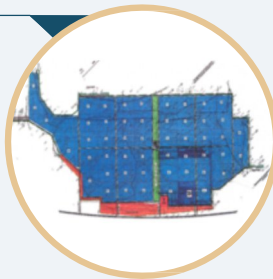


## Takot Tolmachevo

Industrial Park

\$ 1.3 <sup>BLN</sup> DOLLARS

📍 360 Ha



## PNK Pashino

Industrial Park

\$ 126 <sup>MLN</sup> DOLLARS

📍 40.8 Ha

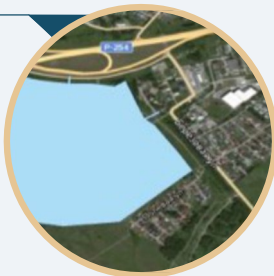


## PFO Sever

Logistics park

\$ 79 <sup>MLN</sup> DOLLARS

📍 68.5 Ha



## Vostochny

Industrial and logistics park

\$ 8 <sup>MLN</sup> DOLLARS

📍 40.7 Ha



## Inya Logistics and Industrial Park

Industrial and logistics park

\$ 6.5 <sup>MLN</sup> DOLLARS

📍 85.8 Ha





A platform  
for your  
investments

### Michurinsky cluster

Industrial Park

\$ **53.4** MLN DOLLARS

📍 **20** Ha



### Verkh-Tulinsky

Industrial Park

\$ **158.1** MLN DOLLARS

📍 **900** Ha



### Novosib

Industrial Park

✓ HAS BEEN IMPLEMENTED

📍 **23.9** Ha



### Ekran

Industrial Park

✓ HAS BEEN IMPLEMENTED

📍 **29.5** Ha





## One of eight pilot eco-industrial parks

It is developed within a federal project  
"Closed-loop economics"

- The site is intended for the placement of industrial enterprises for secondary resource processing

**14.3** Ha

- ▶ to accommodate industrial production

**11** MLN DOLLARS

- ▶ planned volume of investments from Federal budget



An agreement between the Novosibirsk Region Government and PPK REO was signed at Saint Petersburg International Economic Forum-2022

By Order No. 1779 of the Ministry of Industry and Trade of the Russian Federation dated 24 April 2024, it was included in the register of industrial parks



# PRIORITY SOCIAL AND ECONOMIC DEVELOPMENT AREAS (PSEDA): LINEVO SINGLE-INDUSTRY TOWN

## Linevo

TERRITORY FOR INVESTMENTS  
Novosibirsk region

### Priority social and economic development area

Up to 10 years maximum possible  
preferential terms



Advanced Development  
Zone (ADZ) - territory  
with preferential terms  
and privileges,  
created to  
attract investments,  
to accelerate  
economy development  
and to improve the life  
of the population

# 2018

► PSEDA status was  
awarded

# 76

 KM

► distance  
to Novosibirsk

# 17.7

 THOUS.

PEOPLE

► population



### Income tax

5<sup>1</sup> - 0%

5<sup>2</sup> - 10%



### Property tax

5<sup>1</sup> - 0%

5<sup>2</sup> - 0%



### Land tax

5<sup>1</sup> - 0%

5<sup>2</sup> - 0%

# PRIORITY SOCIAL AND ECONOMIC DEVELOPMENT AREAS (PSEDA): SINGLE-INDUSTRY TOWN OF GORNY

## GORNY

NEW PINNACLES FOR YOUR BUSINESS  
NOVOSIBIRSK REGION

### Priority social and economic development area

Up to 10 years maximum possible  
preferential terms



A multi-industry  
investment  
platform  
with special  
benefits and  
preferences for  
investors

# 2019

► PSEDA status was  
awarded

# 71

 KM

► distance  
to Novosibirsk

# 15

 KM

► to Novosibirsk - Leninsk-  
Kuznetsky highway

# 9

 THOUS. PEOPLE

► population



### Income tax

5<sup>1</sup> - 0%

5<sup>2</sup> - 10%



### Property tax

5<sup>1</sup> - 0%

5<sup>2</sup> - 0%



### Land tax

5<sup>1</sup> - 0%

5<sup>2</sup> - 0%

5 First 5 years

5 Next 5 years



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## GOVERNMENT SUPPORT FOR INVESTORS





## Government support for investors



Tax benefits



Investment tax deduction



Subsidies



Regional investment project



Agreement on protection and promotion of investments



Special investment contract

## Government support amount    Government support period

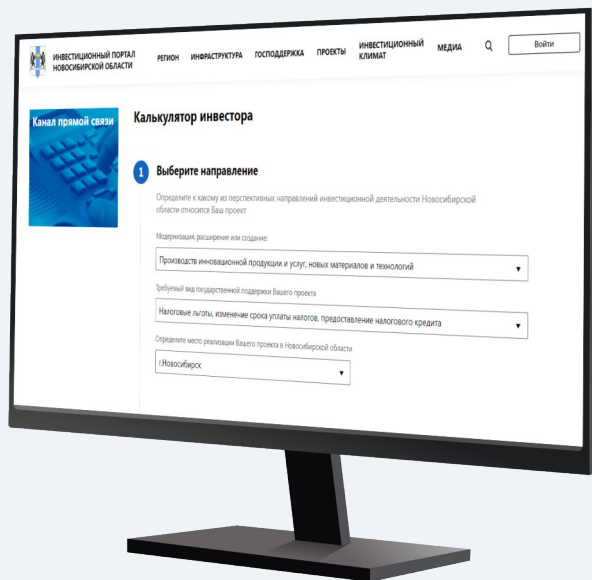
UP TO **25** %  
▶ of investment costs

UP TO **7** YEARS  
▶ of payback period



## Investor's Calculator

Calculate the possible amount of government support for your project

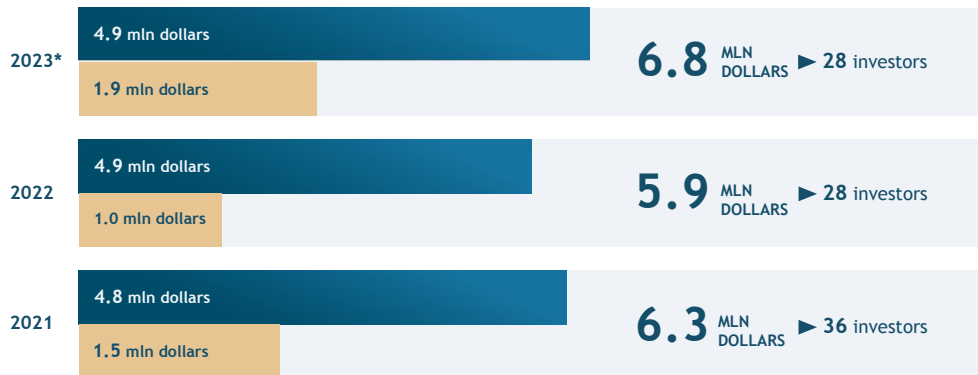




Government support for the investors  
**SCOPE OF GOVERNMENT SUPPORT FOR INVESTORS**

**Government support amount**

**54.5** MLN DOLLARS

▶ allocated annually to support investors



 Tax benefits, mln dollars  
 Subsidies, mln dollars

2023\*



**Government support amount**  
**6.8** MLN DOLLARS



**Investments**  
**+76.4** MLN DOLLARS



**New jobs**  
**+500**



**Taxes**  
**+16.3** MLN DOLLARS



**1 ruble of government support**  
**=2.4** TAX RUBLES

\* Estimated indicators

### General mode

Corporate income tax

**3%**

federal share

**17%**

regional share

### Novosibirsk region

Corporate income tax  
*Novosibirsk region Law No. 142-OZ dated 16 Oct. 2003*

**10%**

no more than  
 of the investment, federal share

**90%**

no more than  
 of the investment, regional share

- Not for residents of special economic zones, free economic zones or advanced social-economic development territories

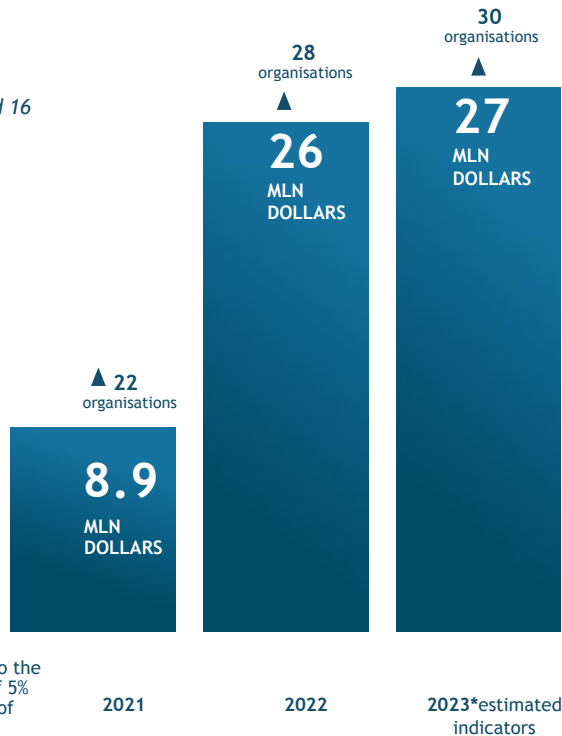
- Not for participants of regional investment projects

- Not for foreign organisations that are tax residents of the Russian Federation.

After deduction, the projects are not subject to depreciation

#### The maximum amount of the investment tax deduction

The difference between the estimated amount of tax to be credited to the regional budget (17%) and the estimated amount of tax to be credited to the regional budget, subject to the application of 5% tax (unless another rate is set by the decision of the Russian Federation constituent entity)





**36** INVESTORS  
got land on lease  
without bidding  
6 investors  
in 2023



Volume of investments  
**905** MLN  
DOLLARS  
56 mln dollars  
in 2023



Land plots provided  
**727** Ha  
57 Ha  
in 2023

## Large-scale investment projects not related to housing construction

Approval by the Investment Board

Novosibirsk  
at least

**6.5** MLN  
DOLLARS

Novosibirsk district  
at least

**5.4** MLN  
DOLLARS

City districts  
at least

**2.7** MLN  
DOLLARS

Municipal areas  
at least

**540** THOUSAND  
DOLLARS

Novosibirsk  
region Law  
dated 01 July  
2015  
No. 583-03

## Objects of social, cultural and communal use

Compliance with the priorities and goals of government programs of the Russian Federation, Novosibirsk region, municipal areas and city districts

Novosibirsk  
at least

**655** THOUSAND  
DOLLARS

Novosibirsk district  
at least

**655** THOUSAND  
DOLLARS

City districts  
at least

**218** THOUSAND  
DOLLARS

Urban and rural settlements  
at least

**109** THOUSAND  
DOLLARS



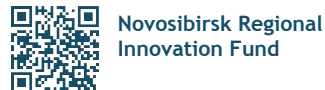
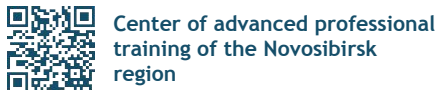
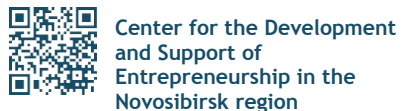


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# INSTITUTES OF DEVELOPMENT





OZON

Ф А Р М

COAL STAR  
КОУЛСТАР

АЛЮТЕХ  
ГРУППА КОМПАНИЙ

ЭКОНИВА  
ЭКОНИВА

ВОСТОКГАЗПРОМ

PATRIOT

КАТРЕН

PNK group

РЖД

СИБИРСКИЙ  
ТРАНСПОРТНО-ЛОГИСТИЧЕСКИЙ ЦЕНТР

РусАгроМаркет

РОСНАНО

SIBALUX  
ЗАВОД КОМПЗИТНЫХ ПАНЕЛЕЙ

ВПК-ОЙЛ

X5

GJ

ВЕКА

КУДРЯШОВСКИЙ  
ПРОЦЕССОРНЫЙ  
УМ

СИБ  
АНТРАЦИТ

IEK

WILDBERRIES

лента

МАГНИТ



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MINISTRY OF ECONOMIC  
DEVELOPMENT  
OF THE NOVOSIBIRSK REGION

**WE GROW  
INVESTMENTS**



[econom.nso.ru](http://econom.nso.ru)

Investment portal of  
Novosibirsk region



[invest.nso.ru](http://invest.nso.ru)

Export portal of  
Novosibirsk region



[export.nso.ru](http://export.nso.ru)

Novosibirsk Region  
Travel Portal



[trip2sib.ru](http://trip2sib.ru)